

**RATING SHEET
for
2017 ADULT/DW PROPOSALS**

| REVIEWER'S NAME: | | | |
|--|------------------------|-------------------|-------------------|
| | | Points Awarded | |
| You will award points up to the maximum per section for each bidder based on the criteria outlined for each section. Your scores should reflect both a general satisfaction level with the response as well as a comparison of one bidder's response in relation to the other. | Maximum Points Allowed | BIDDER 1 (RENAME) | BIDDER 2 (RENAME) |
| A. Program Management (50 Points) | | | |
| Is the Contractor's organizational structure and staffing plan adequate to support the local area's Career Centers the Contractor's? | 20 | | |
| Does the Contractor have the experience and expertise to manage the local area's Career Centers and other WIOA services? | 15 | | |
| Does the contractor demonstrate an understanding of the challenges of implementing an integrated menu of career services for customers and employers with DWS and other partners? | 15 | | |
| B. Career Services (50 Points) | | | |
| Does the Contractor's plan adequately address all customer processes in the integrated service delivery system, including employer customers? | 20 | | |
| How well does the Contractor's ensure seamless and streamlined services for each customer seeking jobs, career counseling, advancement or training; especially those with barriers? | 15 | | |
| Is the Contractor's plan for customer case management comprehensive and inclusive of all partners? | 15 | | |
| C. Training Services (40 Points) | | | |
| Is the Contractor's process for developing training options responsive to labor market need? | 15 | | |
| Does the Contractor demonstrate an understanding of Work-Based Learning (OJT, Apprenticeships, etc.) options and the challenges of engaging customers and employers in developing opportunities? | 15 | | |
| Does the Contractor's process for informing customers of training options ensure customer choice? | 10 | | |
| D. WIOA Planned Outcomes (50 Points) | | | |
| Is the contractor's plan for achieving the WIOA planned outcomes feasible and comprehensive? | 20 | | |
| Is the planned number of eligible individuals who are to be enrolled, complete training and meet performance outcome/employment retention adequate and achievable? | 15 | | |
| Do the occupational targets considered as training related placements, as well as the related placement wage for each target, reflect the prevailing local wage for the occupation? | 15 | | |
| E. Services to Employers (50 Points) | | | |
| Is the contractor's plan for serving employer customers innovative and comprehensive? | 20 | | |
| Is the contractor's plan for tracking and documenting services provided to employers, including employer satisfaction, appropriate and valid? | 15 | | |
| Is the estimated time per week that staff will commit to serving employers sufficient? | 15 | | |
| F. Follow-up Services (40 Points) | | | |
| Is the contractor's plan for follow-up activities for individuals who become employed comprehensive and effective? | 15 | | |
| Is the contractor's plan for follow-up activities for individuals who DO NOT become employed comprehensive and effective? | 15 | | |

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| Has the contractor planned sufficient continuous improvement procedures to obtain feedback from participants, employers, and other appropriate parties on the responsiveness and effectiveness of the training and services provided? | 10 | | |
| F. Dislocated Worker Services (Rapid Response) (40 Points) | | | |
| Does the Contractor understand the needs and challenges of dislocated workers as evidenced by their service plan? | 15 | | |
| Is the Contractor's plan for serving dislocated workers lawful and comprehensive? | 15 | | |
| Does the Contractor's plan for dislocated workers clearly outline the responsibilities of the various partners? | 10 | | |
| G. Budget (40 Points) | | | |
| Does the budget narrative adequately explain the contractor's approach to and allocation of WIOA dollars? | 15 | | |
| Is the budget sheet complete for each county the contractor is bidding on? | 15 | | |
| Has the contractor fully explained any indirect costs or proposed profit, if applicable? | 10 | | |
| H. Fiscal Management and Reporting (40 Points) | | | |
| Are the contractor's proposed processes for fiscal tracking, monitoring and reporting appropriate? | 15 | | |
| Are you satisfied with the Contractor's ability and proposed method to repay disallowed costs (if such disallowances are identified in the monitoring or audit of the contract) | 15 | | |
| Are you satisfied with the Contractor's systems to ensure fiscal accountability, and timely, and appropriate expenditure of WIOA funds? | 10 | | |
| TOTAL POINTS | 400 Maximum Allowed | 0 | 0 |

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- Cannot Exceed Maximum Points Allowed

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